Facts and figures at a glance

Our performance regarding guiding principle no. 1:

"We are committed to our public mission and to serving society as a whole."

Policie	5	2015	2014	2013
	Business model			Status
PO 1	Commitment to long-term value creation			
	Savings Banks Acts of German Federal States	embedded	embedded	embedded
	Savings Banks' Memoranda and Articles of Association	embedded	embedded	embedded
	Local communities		Volum	e (EUR million)
PO 21	Value created and distributed to local communities*	20,858	20,000	195
Produc	ts			
	Investment products with specific social or environmental benefits		Volum	e (EUR million)
PR1	Sustainable investment funds (BayernInvest, Deka, and LBBW)	653	7,674.18	5,200.89
PR3	Savings deposits for private prevention purposes			
	Volume (private individuals) **	312,400	322,100	333,208
	Change (in 2015)**	-9,700	-10,600	-10,961
	Advisory and services with specific social benefits			Number
PR7	Access to basic financial services for economically disadvantaged people		-	
	Private current accounts (total) **	37 million	36.7 million	36.5 million
	of which: Citizen Accounts**	1.71 million	1.5 million	1.4 million
PR8	Equal access to financial services in local communities		······································	
	Branches with staff**	11,486	12,048	12,360
	Cashpoints**	25,700	25,700	25,000
	Mobile branches**	67	66	60
	Downloads of the Savings Banks app	11.8 million	9 million	-
PR 9	Specific services to improve access to financial services for disadvantaged people			•••••
	Barrier-free branches and offices**	10,020	10,064	
	Cashpoints and self-service devices offering special support for people with impaired vision	2,341	1,680	_
	Financial products and services with an impact on local prosperity and public authorities		Volum	e (EUR million)
PR 10	Lending to local private households (volume) **	321,800	310,800	305,479
PR 11	Lending to local enterprises (volume) **	361,600	348,800	344,098
PR 12	Lending to local business start-ups*	1,287	1,173	1,108
PR 13	Lending for innovation purposes (through KfW-subsidised loans)*	325	610,8	465,4
PR 17	Loans for public authorities for investments in infrastructure and public services	82,000	81,500	_
Initiati	ves			
	Financial skills in private households			Number
IN 12	Initiatives to improve financial literacy			
	Presentations by "Geld und Haushalt", an independent advisory service	909	979	1,086
IN 13	Initiatives to improve economic education			
	"Planspiel Börse" stock exchange game (no. of participants)	129,610	130,315	131,676
	German start-up prize for schoolchildren (no. of participants)	4,274	1,005	1,066
	derman start up prize for sensoremater (no. or paracipants)	Ð		

more detailed information is available at: dsgv.de/en/report_society

* based on the Savings Banks Finance Group

Source: Savings Banks Finance Group, Report to Society 2015, Copyright DSGV 2016

based on the Savings Banks Finance Group

^{**} based on the Savings Banks

Our performance regarding guiding principle no. 2:

"We reduce complexity in banking and put it into the service of the people and the economy."

Policie	5	2015	2014	2013	
	Corporate governance			Status	
PO 9	Governance structure**	implemented	implemented	implemented	
PO 10	Compliance**	implemented	implemented	implemented	
	Quality management			Status	
PO 11	Quality standards for advising clients	implemented	implemented	implemented	
PO 12	Customer satisfaction **	75.8% of customers would recommend their Savings Bank	75.5% of customers would recommend their Savings Bank	75% of customers would recommend their Savings Bank	
	Conflict management and mediation processes			Status	
PO 13	Arbitration applications*	6,110	approx. 20,000 appeals to arbitration – with 50 million customers***	approx. 2,414 appeals to arbitration – with 50 million customers	
	Human resources			Number	
PO 14	Increasing equal opportunities**	24.7% female executives	24.6% female executives	24.3% female executives	
PO 15	Policies for enhancing diversity**	4.9% female management	5.1% female management	4.7% female management	
PO 16	Family-oriented employment policies **	35.1% part-time employees	33.8% part-time employees	31.4% part-time employees	
PO 18	Long-term employability**	8.9% training rate	9.5% training rate	9.8% training rate	
	Human resources			Volume (EUR million)	
PO 19	Training/lifelong learning				
	Total spending for training and continuing professional development **	150	150	160	

based on the Savings Banks Finance Groupbased on the Savings Banks

^{***} Two rulings by the German Federal Supreme Court (Bundesgerichtshof – BGH) on loan processing fees at the end of 2014 triggered an unusually high number of complaints submitted.

Our performance regarding guiding principle no. 3:

"We are committed to doing our business in a resource-efficient way."

Produ	cts	2015	2014	2013
	Loans with specific social or environmental benefits			Volume (EUR million)
PR 4	Lending for environmental protection, energy and resource efficiency (promotional loans)*	4,734.7	4,111.1	4,871.6
PR 5	Lending for renewable energies (promotional loans)*	2,368.6	2,031.2	2,368.5
Initiat	ives			
	Strategies for climate protection		Volu	ume (EUR million)/status
IN 3	Initiatives to improve energy efficiency in private households			
	"Meine Energiewende" information campaign	implemented	implemented	being implemented
	Personal energy savings account	implemented	implemented	implemented
	Energy savings guide	implemented	implemented	implemented
IN 4	Initiatives to improve energy efficiency in local enterprises			
	"GewerbecheckENERGIE" energy guide for businesses **	implemented	implemented	implemented
IN 5	Initiatives to promote environmental projects*	8	9.7	8.6
IN 6	Initiatives to promote for renewable energies			
	Renewable energy industry service established by the Savings Banks Finance Group (2015)	available locally	available locally	available locally
	"Grünes Netzwerk"	available locally	implemented	implemented

^{*} based on the Savings Banks Finance Group

 ²⁷² Savings Banks integrated the "GewerbecheckENERGIE" into their homepage in 2015;
 a total of 27,338 visitors used this energy check for businesses.

Our performance regarding guiding principle no. 4:

"We aim at enhancing sustainable prosperity and better quality of life for everybody."

2013	2014	2015	S	Policie
Status			Organisation and processes	
developed	developed	developed	Strategies to improve sustainability performance	PO 5
Status			Business policies	
implemented	implemented	implemented	Sustainability standards for products and own-account business (at partner entities such as BayernLB, Deka, LBBW, NORD/LB)	PO 8
			ts	Produc
Volume (EUR million)			Loans with specific social or environmental benefits	
	773.9	697.3	Loans for social purposes (promotional loans)*	PR 6
			ves	Initiati
Status			Development of local infrastructure	
on a regional level	on a regional level	on a regional level	Initiatives to promote local projects dealing with demographic issues	IN 9
Volume (EUR million)			Education	
-	33.1	37.7	Initiatives to promote local educational programmes*	IN 15
Status			Science and research	
embedded in the organisational structure	embedded in the organisational structure	embedded in the organisational structure	Initiatives to enhance scientific research	IN 16
Volume (EUR million)			Cultural activities	
149.4	145	135	Initiatives to promote cultural life in local communities*	IN 17
Volume (EUR million)			Sports	
89.7	91	91,7	Initiatives to promote a broad range of local sports activities*	IN 18
me (EUR million)/number	Volu		Social activities	
117.8	122	126	Initiatives to promote projects with social purposes*	IN 20
being implemented	on a regional level	on a regional level	Initiatives to enhance integration	IN 21
			Promotion of "Deutscher Bürgerpreis" (German Citizen Award)	IN 22
300	302	301	Local German Citizen Awards (number)	
0.4	0.4	0.44	Prize monies	
-	-	2,300	Applications (number)	

^{*} based on the Savings Banks Finance Group